

Seller's Countdown Checklist

Congratulations on the decision to sell your home! There are several things you need to consider to get the top dollar for it. Starting from a year out, here are some items you'll need to check over for needed repairs and updates, and some additional tips to make your home shine!

One year until listing date:

- ☐ Take care of any major repairs – roof, HVAC are two important ones
- ☐ Look at upgrades – buyers look for granite countertops, and new appliances
- ☐ Trim trees
- ☐ Begin lawn treatments
- ☐ Begin purging large non-essentials – clear out sheds, garage and attic

6 months until listing date:

- ☐ Examine sidewalks and driveway
- ☐ Clean and purge attic
- ☐ Clean and purge garage
- ☐ Freshen up paint in garage
- ☐ Hire contractors for any needed repairs
- ☐ Finish any projects that have not been completed

3 months until listing date:

- ☐ Check landscaping – does it need trimmed or removed?
- ☐ Put on a fresh coat of paint in neutral colors to rooms that need it
- ☐ Check details – look for loose boards, squeaky doors or hinges, wall dents, loose shingles

1 month until listing date:

- ☐ Pressure wash – siding, sidewalks, porches, decks
- ☐ Do you need staging? Now is the time to plan
- ☐ Tidy gardens/landscaping – plant flowers or shrubs or container flowers to add curb appeal
- ☐ Remove excessive or bold art and large family photos – fill holes and touch up paint

1 week until listing date:

- ☐ Deep clean carpets
- ☐ Add a few small houseplants
- ☐ Check for smell
- ☐ Plan for pet placement during open houses/showings
- ☐ Wash windows
- ☐ Make sure all light bulbs work
- ☐ Clean / purge refrigerator
- ☐ Disinfect dishwasher
- ☐ Clean oven
- ☐ Declutter more
- ☐ Clear countertops of non-essentials
- ☐ Remove the majority of personal decor
- ☐ Hide valuables
- ☐ Clean, clean, clean!

**Questions? Call us -
we'd be glad to help!!**

Norm Pullen | REALTOR®
Associate Broker, Agent
(540) 330-6906
npullen@mkbrealtors.com

Julie Ann Pullen | REALTOR®
Client Services Manager
(540) 309-6022
jahpullen@mkbrealtors.com